INVACARE AUSTRALIA PTY LIMITED  
ABN 45 074 676 378  
STANDARD TERMS AND CONDITIONS OF TRADE

1 Definitions

"Invacare" means INVACARE AUSTRALIA PTY LIMITED, ABN 45 074676378

"Customer" means the party placing the Order with Invacare.

"Order" includes a quotation, order, confirmation of order between Invacare and the Customer which refers to the Goods.

"Goods" means any equipment, services, parts, accessories or materials to be supplied by Invacare which are items generally in the nature of Mobility and Home Medical Equipment.

"Personal Information" has the same meaning given to it under the Privacy Act 1988 (Cth).

"Proceeds" has the same meaning given to it under the PPSA.

"PPSA" means the Personal Property Security Act 2009 (Cth) and any regulations made pursuant to it.

"Purchase Information" means all records of the Customers’ sales of the Products, including (but not limited to) the Customer’s name, address and telephone number (including cash sales); a description of the Products, including the serial, reference or Unique Product Code number; lot number or batch number or any other information that may identify traceability of the Product, the date of sale to the Customer and the date and location of purchase from Invacare.

"Secured Indebtedness" means all debts or monies outstanding to Invacare by the Customer, whether present or future, and liquidated or unliquidated liabilities arising under these Terms.

"Terms" means these Terms and Conditions of Trade, and as amended from time to time, which form a contract between Invacare and Customer.

2 Purchase Orders

Prior to the Customer’s purchase of any Product from Invacare, the Customer shall issue a general Purchase Order to Invacare (the "Purchase Order") in any written form convenient to the Customer. The terms and conditions, if any, set out in a Purchase Order do not govern the contract between the parties unless expressly agreed in advance by Invacare in writing. Invacare shall discuss the Purchase Order with the manufacturer(s) and, within 3 working days, shall send a Sales Acknowledgement Form for the Customer to confirm (the "Sales Acknowledgement Form").

3 Sales Acknowledgement (export only)

3.1 Each time the Customer requires a shipment of Products listed in the Purchase Order, Seller shall submit a Sales Acknowledgement Form to the Customer for confirmation.

3.2 Sales Acknowledgement Form lists contains the following information:

(a) reference to the Purchase Order;
(b) specific quantities of the Products to be shipped;
(c) product pick up location and date.

3.3 The Customer must check the Sales Acknowledgement Form and confirm to Invacare in writing that it accepts the Sales Acknowledgement Form.

3.4 Once the Sales Acknowledgement Form is confirmed, and if required by Invacare, pre-payment of the Products ordered has been made by the Customer, Invacare will order the manufacturing to start production of the Products as requested by the Customer.

3.5 The individual contract for the supply of Goods is formed on the confirmation of the Sales Acknowledgement Form by Invacare and is an acceptance of these Terms by Invacare and the Customer. These Terms will override any conditions contained in the Customer’s order. Invacare reserves the right to accept any Order in whole or in part. No Order may be rejected or cancelled unilaterally by the Customer after acceptance by Invacare. No Goods are held, allocated to or promised to the Customer until acceptance of the Order by Invacare

4 Packaging

The Customer may notify Invacare if any special packaging is necessary. The Customer will be required to pay for additional packaging requirements, unless Invacare agrees that such packaging is required to ensure Product safety during the shipment.

5 Measurements and weight of the Shipments

If required, Invacare will inform the Customer about the overall measurements and weight of the shipment once the order is packaged. Any measurements and weight communicated by Invacare prior to the order manufactured are estimated and may be changed.

6 Shipment

The Customer shall nominate the freight forwarder for each shipment at the moment of Purchase Order. In the absence of this information, the Customer authorises Invacare to use the freight forwarder nominated for previous shipment from same location. If the Customer wants to change the freight forwarder they should inform Invacare no later than 10 working days prior to the date of Product pick-up from the manufacturer.

7 Delivery/Acceptance/ Price and Terms

Invacare shall arrange shipment ready for the Customer’s nominated freight forwarder to pick-up the Products as per the requirements of the Customer and also in accordance with these Terms. Invacare shall use its best endeavours to supply the Products to the Customer in accordance with the Customer’s Purchase Orders. In respect of the Products to be supplied under this Agreement:

(a) the Customer must give Invacare not less than 60 days written notice of its estimated requirements for the Products for each month, and shall promptly notify Invacare of any changes in circumstances that may affect its requirements; and
(b) upon receipt and confirmation of each Purchase Order, Invacare shall within a period of 3 working days inform the Customer of the estimated delivery time for your order or the consignment.

The Customer acknowledges that Invacare does not accept any liability in respect of any delay in the Customer receiving the Products pursuant to any Purchase Order. Invacare does not agree or warrant to provide the Products by any specific date or time. Any dates for expected delivery of the Products provided by Invacare are estimates only.

8 Order Cancellations

8.1 Subject to clause 6.3, the Customer shall have the right to cancel any Purchase Order by giving notice to Invacare in writing.

8.2 The Customer shall pay Invacare for all work in progress at the time of such cancellation, including but not limited to:

(a) the cost of Product manufactured, labour costs and raw materials;
(b) If the Product(s) have been partially manufactured, the Customer shall be liable to pay for such Product in full, according to the price on the Sales Acknowledgement Form; and
(c) If the Customer requests Invacare to cancel the delivery of the Product, the Customer is liable for any additional costs that may be incurred by Invacare, including without limitation, ( any storage costs and, costs of destroying the Products, items etc.)

8.3 If the Product(s) has been shipped, the Customer is not entitled to cancel the Purchase Order. cancellation is disallowed.

9 Granting of Credit

All Orders are accepted by Invacare subject to satisfactory credit approval of the Customer. Credit approval once granted may be withdrawn by Invacare at any time. Where credit approval has been withdrawn, or is withdrawn, payment for all Goods supplied to the Customer is required by the Customer before delivery. Where credit has been approved for the Customer, all invoices issued by Invacare are due and payable no later than 30 days after the date of Invacare's invoice or such other date for payment as the Customer and Invacare agree in writing.

10 Financial information

The Customer agrees to provide financial information as may be reasonably required by Invacare to determine the initial credit limit for the Customer and thereafter updated financial information when requested by Invacare to evaluate or review the credit limit. Invacare agrees that such information must only be used to set and evaluate the Customer’s credit limit and must be treated as confidential. Other than as provided for in clause 24 of these Terms, the information must not be disclosed to any third party without the express written permission of the Customer.

11 Price

11.1 Invacare reserves the right to change its prices without notice.

11.2 Administrative fees may be charged for sales below certain dollar values as determined by Invacare from time to time.

12 Delivery and Handling charges

Invacare may charge for delivery and handling at rates dependent on distance, weight and volume of Goods supplied.

13 Taxes

Where applicable, Invacare reserves the right to recover from the Customer all Goods and Services Tax (GST) payable in respect of supply of Goods. Unless specifically included all amounts expressed or described in the contract or in invoices are GST exclusive amounts.

14 Delivery

14.1 Acceptance of a delivery of Goods may not be refused by the Customer after an Order has been accepted by Invacare. Where prices are stated as inclusive of delivery, delivery is to the delivery point accepted by Invacare ("the Delivery Point"). Invacare reserves the right to arrange transport by any means in its absolute discretion and may use any third party or agent selected by Invacare at its absolute discretion. The Customer must make all arrangements necessary to accept delivery of the Goods whenever they are tendered for delivery.

14.2 In the event that the Customer is unable to accept delivery of Goods as arranged, then Invacare shall be entitled to charge a reasonable fee for re-delivery plus storage fees from the date the Goods were tendered for delivery until the date delivery is accepted if the delay is more than 24 hours. The failure of Invacare to deliver the Goods by a time specified by the Customer does not entitle the Customer to treat that contract as repudiated.

14.3 Invacare may withhold further delivery of Goods in the event that the Customer has not paid its invoice by the due date.

15 Default and Recovery

15.1 In the event of a default by the Customer, Invacare reserves the right to recover all items falling within the terms of the security interest in its favour under clause 16.

15.2 The Customer is deemed to be in default immediately upon the happening of any of the following events:

(a) if any payments to Invacare are not made promptly in full by the due date for payment, or payment is not made of any monies due to Invacare on any invoice or statement; or
(b) If the Customer ceases to carry on business or stops or suspends payment or states its intention of so doing, or is unable to pay its debts as and when they fall due, or if any cheque or bill of exchange drawn by the Customer payable to Invacare is dishonoured.

15.3 In the event of a default by the Customer, then without prejudice to any other rights which Invacare may have at law or under these Terms.
(a) Invacare or its agents may without notice to the Customer enter the Customer’s premises at any reasonable hour to recover the Goods and the personal property falling within the terms of the security interest in its favour under clause 16; and

(b) Invacare may recover and resell the Goods and the personal property falling within the terms of the security interest in its favour under clause 16.

15.4 Invacare will be in no way liable or responsible for any loss or damage to the Goods or for any loss, damage or destruction to the Customer’s business howsoever arising from the seizure of the Goods.

16. Security / charge over personal property

16.1 In consideration of the supply of Goods on credit to the Customer from time to time by Invacare and in order for Invacare to secure all monies payable or to become payable to it pursuant to these Terms, the Customer:

(a) hereby charges in favour of Invacare all of its right title and interest in any and all Goods supplied by Invacare to it from time to time on credit and which have not been paid for and all Proceeds (including but not limited to sale proceeds and an account for such monies) with the amount of the monies owing for such Goods; and

(b) hereby charges in favour of Invacare all of its right title and interest in any and all of its present and after acquired personal property and all Proceeds (including but not limited to sale proceeds and an account for such monies) with the amount of its Secured Indebtedness to Invacare.

16.2 The Customer undertakes to keep:

(a) any Goods supplied by Invacare separate from other goods so that they can be identified as the Goods supplied by Invacare;

(b) any Proceeds in a separate account so that they are identifiable as proceeds arising from a dealing with the charged personal property referred to herein; and

(c) records in relation to any receivables account identifying them as Proceeds arising under clause 16 herein; and

(d) account for the Proceeds to Invacare on demand.

17. Passing of Risk and Title

17.1 Risk in each Order passes to the Customer upon delivery of that Order by Invacare to the Delivery Point or collection of that Order by the Customer’s agent or any courier as the case may be, whichever occurs earlier. Risk in the Goods passes to the Customer upon delivery of that Order by the Customer’s agent or any courier as the case may be, whichever occurs earlier. Title in the Goods passes to the Customer upon delivery of that Order by the Customer’s agent or any courier as the case may be, whichever occurs earlier. Title in the Goods passes to the Customer upon delivery of that Order by the Customer’s agent or any courier as the case may be, whichever occurs earlier.


Defined terms in this clause 18 have the same meaning as given to them in the PPSA.

18.1 Invacare and the Customer acknowledge that these Terms constitute a Security Agreement and give rise to Security Interests in favour of Invacare.

18.2 To the extent that the Security Interests arising under clauses 16 and 17 of these Terms secure payment of the purchase price, the Security Interest gives rise to a Purchase Money Security Interest (PMSI) and falls within the PPSA classification of “Other Goods”.

18.3 The Security Interests arising under clauses 16 and 17 of these Terms are security interests that falls within the PPSA classification of “Other Goods”.

18.4 Invacare and the Customer acknowledge that Invacare, as Secured Party, is entitled to register its Security Interests under these Terms on the PPSA Register as Collateral.

18.5 To the extent permissible at law, the Customer:

(a) waives its right to receive notification of or a copy of any Verification Statement containing a registration of a Financing Statement or a Financing Change Statement relating to a Security Interest granted by the Customer, as Grantor, to Invacare;

(b) agrees to indemnify Invacare on demand for all costs and expenses, including legal costs and expenses on a solicitor / client basis, associated with the:

(i) registration or amendment or discharge of any Financing Statement registered by or on behalf of Invacare; and

(ii) enforcement of any attempted enforcement of any Security Interest granted to Invacare by the Customer.

(c) agrees that the following provisions of the PPSA do not apply:

(i) section 95 (notice of removal of accession), to the extent that it requires Invacare to give a notice to the Customer;

(ii) section 121 (4) (enforcement of security interests in liquid assets – notice to be given prior to any attempt to seize collateral);

(iii) section 125 (obligation to dispose of or retain collateral);

(iv) section 130 (notice of disposal), to the extent that it requires Invacare to give a notice to the Customer;

(v) paragraph 132(3)(d) (contents of statement of account after disposal);

(vi) subsection 132(4) (statement of account if no disposal);

(vii) section 142 (redemption of collateral);

(viii) section 143 (reinstatement of security agreement).

18.6 neither party will disclose to a person or entity that is not a party to these Terms information of the kind mentioned in section 275(1) of the PPS Act unless section 275(7) of the PPS Act applies or that information is publicly available.

19. Special Ordered Goods

19.1 All Goods that have been specially ordered for a Customer either locally or from overseas, or which do not form part of Invacare’s current range (Special Ordered Goods), may not be returned except where the Customer or the end user is entitled so pursuant to the Competition and Consumer Act 2010 (“Cth”).

19.2 In respect of any Special Ordered Goods, the Customer agrees that Invacare is entitled to invoice the Customer for the Cost and is entitled to require the Customer to make payment of such invoice in full, prior to Invacare ordering the Special Ordered Goods on the Customer’s behalf.

20. Re-sale and Internet Sales

Unless the Customer is an authorised dealer all Goods purchased from Invacare are prohibited from resale or sale by mail order or through the internet.
26. Warranty

26.1 The Goods come with guarantees that cannot be excluded under the Australian Consumer Law. The Customer is entitled to a replacement or refund for a major failure and for compensation for any other reasonably foreseeable loss or damage. The Customer is also entitled to have the Goods repaired or replaced if the Goods fail to be of acceptable quality and the failure does not amount to a major failure.

26.2 In the event of any liability in respect of a guarantee or any warranty made under these Terms for any Goods or a consumer guarantee under the Competition and Consumer Act is limited, to the extent permissible by law and at the option of Invacare to:
   (a) replacing the Goods or the supply of equivalent Goods;
   (b) the repair of the Goods;
   (c) the payment of the cost of replacing the Goods or of acquiring equivalent Goods; or
   (d) the payment of the cost of having the Goods repaired.

26.3 To the extent permitted by law, all other warranties whether implied or otherwise, not set out in these Terms are excluded.

26.4 The Customer indemnifies Invacare and its officers, employees, contractors and agents against any costs, expenses, losses, damages and liability suffered or incurred arising from the Customer’s breach of these Terms and any negligent or unlawful act or omission of the Customer in connection with the Goods.

27. Competition

For the duration of these Terms the Customer must not acquire the Products from any entity other than Invacare and, in particular, must not purchase the Products directly from any supplier that supplies the Products to Invacare. The Dealer will not import any of the Products without the prior written permission of Invacare.

28. Requirements to Disclose Information

28.1 Where the Customer becomes aware of an incident where a person has suffered death or serious injury or illness that was caused by, or may have been caused by, the Goods ("Incident"), the Customer must immediately notify Invacare in writing of such Incident.

28.2 Where the Customer becomes aware of an Incident, the Customer must also provide sufficient information to Invacare to allow Invacare to meet its statutory reporting requirements, including but not limited to:
   (a) Details as to when the Goods were purchased, and the quantity of Goods purchased;
   (b) The nature of the injury or illness and the circumstances in which it occurred;
   (c) Any other information that Invacare reasonably believes is required to allow it to investigate the Incident and to meet its statutory reporting obligations.

28.3 Nothing in this clause will be taken to be admission by Invacare of any liability in relation to the Goods or the Incident.

29. Assignment

29.1 The Customer may not assign or subcontract any contract for the purchase of the Goods or its obligations under these Terms.

29.2 Invacare may assign or licence or subcontract all or any parts of its rights and obligations without the Customer’s agreement or consent.

30. Force Majeure

Invacare will have no liability to the Customer in relation to any loss, damage or expense caused by Invacare’s failure to complete an order or delivery or contract as a result of fire, flood, tempest, earthquake, riot, civil disturbance, theft, crime, strike, lock out, war or the inability of Invacare’s suppliers to supply necessary materials or any other matter beyond Invacare’s control.

31. Privacy Information

31.1 Invacare’s collection and handling of any Personal Information is governed by Invacare’s privacy policy. In accepting these Terms, the Customer agrees to also accept the terms of Invacare’s privacy policy. A copy of Invacare’s privacy policy can be located at: http://www.invacare.com.au/privacy-policy.

31.2 Invacare may give information about the Customer, its directors or proprietors to a credit reporting agency for the following purposes:
   (a) to obtain a consumer credit report about the Customer, its directors or proprietors;
   (b) allow the credit reporting agency to create or maintain a credit information file containing information about the Customer, its directors or proprietors; and/or
   (c) to obtain commercial credit information about the Customer, its directors or proprietors from a credit reporting agency for the purpose of assessing the Customer’s application for credit.

32. Collection and Maintenance of Purchase Information

32.1 The Customer warrants that it will store and maintain all Purchase Information securely and in accordance with Privacy Laws, for a period of 10 years or as required by law.

32.2 The Customer must ensure that its employees, agents and representatives carry out their obligations under these Terms and any other agreements, and that the Customer has all necessary consents to provide all of the information that the Customer collects, maintains and verifies.
Invacare may, at its sole discretion, request that the Customer disclose the Purchase Information to Invacare for warranty, accounting and statutory reporting requirements as set out in the Standard Terms and Conditions of Trade. Upon such request, the Customer must immediately disclose the Purchase Information to Invacare.

**33 Waiver of terms of contract**

The failure by Invacare to exercise, or delay in exercising, any right, power or privilege available to it under these Terms will not operate as a waiver thereof or preclude any other or further exercise thereof or the exercise of any right or power.

**34 Governing Law**

These Terms are governed by and will be construed in accordance with the laws of the state of NSW and the parties agree to submit to the exclusive jurisdiction of the Courts of the State of NSW.

**35 Export**

The Customer understands that the Products may be subject to regulation by agencies of the United States (“U.S.”) government, including U.S. export controls that prohibit export or diversion of certain technical Products to certain unauthorized countries or for certain unauthorized uses. The Customer warrants that that it will comply in all respects with the export control laws or regulations promulgated and administrated by the U.S. or the government of any other country with jurisdiction over the Customer, including the obligation not to export, re-export or otherwise disclose, directly or indirectly, products or technical data to any person or destination when such export, re-export or disclosure is in violation of U.S. or other applicable laws.

**36 General**

36.1 These Terms, together with any Order and invoice, represents the entire contract between the parties and, subject to Invacare's right to review and amend these Terms, may not be amended except in writing signed by each of the parties.

36.2 Invacare may serve any notice or Court document on the Customer by forwarding it by ordinary pre-paid post to the last known address of the Customer or alternatively to the address supplied by the Customer.

36.3 If any term of these Terms is invalid, void, illegal or unenforceable, the remaining provisions are not affected, prejudiced or impaired.

36.4 Notwithstanding any other clause in these Terms, Invacare reserves the right to review these Terms at any time. If following any such review there is to be a change in the Terms, that change will take effect from the date on which Invacare notifies the Customer of that change.